

Control Tower

**Take full control
of your cloud and
reduce costs**

About us

Datafitters, we help organizations gain full control over their Microsoft cloud environment and eliminate cloud waste.

Founded in 2023, we combine deep expertise in Microsoft licensing and Azure optimization with powerful, intuitive technology.

No more manual work, no guesswork just hard data and direct savings. Control Tower identifies cost savings in your complete Microsoft environment in real-time

We optimize

- **Microsoft 365 licenses**
- **Microsoft Power Platform**
- **Dynamics 365 licenses**
- **Security & Compliance**
- **Azure Resources**
- **Contracting renewals**

Problem Statement

Most organizations pay way too much for their Microsoft licenses due to lack of knowledge, reseller interests, limited insight into actual usage, and missed optimization opportunities.

Our service

Our core solution, Control Tower, is a managed service focused on all cost-saving opportunities within the Microsoft landscape.

By combining an intuitive platform with expert guidance, we help organizations continuously optimize their M365, D365, and Azure environments—saving time, resources, and money.

With data-driven insights and clear recommendations, Control Tower enables your IT team to make fast, confident decisions about cloud expenditures.

We operate completely independently. We are not a Microsoft reseller, ensuring our advice is always objective and customer-focused.

We provide guidance during the True-up process, contract negotiations, and market tenders.

We provide

Complete Microsoft Environment Analysis

Our platform connects directly to your Microsoft tenant to analyze actual usage across all your licenses.

Intelligent Optimization Recommendations

Our algorithms identify specific cost-saving opportunities with quantified impact and a clear implementation roadmap.

Actionable Cost Reduction Strategies

Receive recommendations for rightsizing, downsizing, and elimination of unnecessary licenses.

Ongoing Monitoring and Support

Continuous monitoring ensures sustained optimization and automatically identifies new savings opportunities as your environment changes.

- 18%

Average savings

640%

Average ROI

€3M+

Total annual savings

17yr

Licensing experience

Our Guarantee

We guarantee a positive ROI. Your Microsoft license savings will always exceed the cost of our service.

Advantages

- ✓ Fast Implementation (1 click)
- ✓ Immediate Cost Visibility
- ✓ Data-Driven Decisions
- ✓ Eliminate License Waste
- ✓ Detailed cost overview per business unit, department and team
- ✓ Bill of material for your next True-up
- ✓ Enhanced governance
- ✓ Expert Support

Proof of Value

We offer a free Proof of Value to assess your Microsoft license environment.

We analyze your current situation, identify optimization opportunities, and calculate your potential savings at no cost.

Discover how Datafitters can optimize your Microsoft investments and strengthen your IT governance.

Contact



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datafitters

